

SOPHIA COLLEGE FOR WOMEN (AUTONOMOUS)

Affiliated to

UNIVERSITY OF MUMBAI

Programme: Psychology

Programme Code: SBAPSY

T.Y.B.A

2024 - 2025

(Choice Based Credit System with effect from the year 2018-19)

$\label{eq:programme} \textbf{Programme Outline: TYBA (SEMESTER V)}$

| Course Code | Unit No | Name of the Unit | Credits |
|-------------|------------|---|---------|
| SBAPSY501 | | PSYCHOLOGICAL TESTING AND STATISTICS | |
| | 1 | Introduction to Psychological Tests and their uses | |
| | 2 | Reliability & Validity | 4 |
| | 3 | Types of scores, Types of scales, Frequency Distribution, and Graphic representations | 4 |
| | 4 | Measures of central tendency | |
| | | ABNORMAL PSYCHOLOGY | |
| | 1 | Understanding Abnormal behaviour, Diagnosis, Treatment, and Assessment | |
| SBAPSY502 | 2 | Theoretical Perspectives | 4 |
| | 3 | Anxiety, Obsessive-compulsive, and Trauma- and Stressor-related Disorders | |
| | 4 | Paraphilic Disorders, Sexual Dysfunctions, and Gender Dysphoria | |
| | | INDUSTRIAL-ORGANISATIONAL PSYCHOLOGY | |
| | 1 | Job Analysis | |
| SBAPSY503 | 2 | Performance Appraisal | 3.5 |
| | 3 | Assessment Methods for Selection and Placement | |
| | 4 | Training | |
| | | COGNITIVE PSYCHOLOGY | |
| | 1 | Perception: Recognizing Patterns and Objects | |
| SBAPSY504 | 2 | Attention: Deploying Cognitive Resources | 4 |
| | 3 | Working Memory: Forming and Using New Memory Traces | |
| | 4 | Retrieving Memories from Long-Term Storage | |
| | | PRACTICALS IN COGNITIVE PROCESSES AND PSYCHOLOGICAL TESTING | |
| | 1 | Basics of Experimentation and Statistics in Psychological Research | |
| SBAPSY505 | 2 | Two Experiments in Cognitive Processes to be conducted and Group data to be collected and analysed using appropriate inferential statistics | 4 |
| | 3 | Two Exercises in Psychological Testing | |
| | 4 | One Computer-based Experiment (Coglab) | |
| | | COUNSELLING PSYCHOLOGY | 3.5 |
| | 1 | Personal, Professional, and Ethical Aspects of Counselling | |
| SBAPSY506 | 2 | Counselling in Multicultural Society and with Diverse Populations | |
| | 3 | Building a Counselling Relationship | |
| | 4 | Working in a Counselling Relationship | |

Programme Outline : TYBA (SEMESTER VI)

| Course Code | Unit No | Name of the Unit | Credits | |
|---------------|------------|--|---------|--|
| | | PSYCHOLOGICAL TESTING AND STATISTICS | | |
| SBAPSY601 | 1 | Test Development | | |
| | 2 | Educational and Neuropsychological Assessment | | |
| | 2 | Measures of Variability, Percentiles, and Percentile Ranks & Probability, | 4 | |
| | 3 | Normal Probability Curve, and Standard scores | | |
| | 4 | Correlation | | |
| | | ABNORMAL PSYCHOLOGY | | |
| | 1 | Schizophrenia Spectrum and other Psychotic Disorders | | |
| SBAPSY602 | 2 | Personality Disorders | 4 | |
| | 3 | Depressive and Bipolar Disorders | | |
| | 4 | Dissociative & Somatic symptoms | | |
| | | INDUSTRIAL-ORGANISATIONAL PSYCHOLOGY | | |
| | 1 | Theories of Employee Motivation | | |
| CD A DOM CO2 | | Feelings about Work: Job Attitudes and Emotions; Productive and | 2.5 | |
| SBAPSY603 | 2 | Counterproductive Work Behaviour | 3.5 | |
| | 3 | Leadership and Power in Organizations | | |
| | 4 | Organizational Development and Theory | | |
| | | COGNITIVE PSYCHOLOGY | | |
| | 1 | Knowledge Representation: Storing and Organizing Information in Long- | | |
| CD A DOMACO A | 1 | Term Memory | 4 | |
| SBAPSY604 | 2 | Visual Imagery and Spatial Cognition | 4 | |
| | 3 | Thinking and Problem Solving | | |
| | 4 | Reasoning and Decision Making | | |
| | | PRACTICALS IN COGNITIVE PROCESSES AND PSYCHOLOGICAL | | |
| | | TESTING | | |
| | | Basics of Experimentation and Statistics in Psychological Research | | |
| | | Practice Exercises in Methodology and Statistics | | |
| SBAPSY605 | | Two Experiments in Cognitive Processes to be conducted and Group data | 4 | |
| | | to be collected and analysed | | |
| | | using appropriate inferential statistics | | |
| | | Two Exercises in Psychological Testing | | |
| | | One Computer-based Experiment (Coglab) | | |
| | | COUNSELLING PSYCHOLOGY | | |
| | 1 | Testing, Assessment, Diagnosis in Counselling; Closing Counselling | | |
| | 1 | Relationships | 2.5 | |
| SBAPSY606 | 2 | Psychoanalytic, Adlerian, and Humanistic Theories of Counselling | 3.5 | |
| | 3 | Behavioral, Cognitive, Systemic, Brief, and Crisis Theories of Counselling | 1 | |
| | 4 | Groups in Counselling and Current trends in Counselling |] | |

Preamble:

Psychology is the study of the human mind and the cognitive processes that underpin behaviour. The study of psychology is based on research and evidence gathered through observation, measurement, and experimentation. The discipline focusses on describing, understanding, explaining, predicting, and modifying behaviour and mental processes. The aim is to help people understand themselves and others so that they can bring about change and improve the quality of life for themselves and those around them.

The B.A. Psychology programme focusses on exposing students to the core tenets of Psychology, accentuating the significance of interpersonal skills, and fostering within its researchers and practitioners, a scientific temper. The course has been designed to also generate awareness about mental health issues and inculcate, among students, a sensitive approach to psychosocial issues. The programme has been developed to ensure a mix of academic rigour with an exposure to real-world issues and the Department of Psychology has been organising conferences, seminars, guest lectures, and film screenings to further the learning process of students.

Psychology is one of the fastest-growing disciplines with developments in information technology, artificial intelligence, brain imaging, molecular biology, and neuroscience making it multidisciplinary, challenging, and exciting. The programme fosters empathy, critical thinking, and research skills among students, enabling them to pursue careers in mental health care, academia and research, human resources, rehabilitation, media, law, special education, neuropsychology etc.

PROGRAMME OBJECTIVES

| PO 1 | To understand the basic concepts of psychology. |
|------|---|
| PO 2 | To create an exposure and knowledge of the discipline of psychology with a variety of papers from different fields of psychology. |
| PO 3 | To stimulate an interest in psychology by highlighting the relevance and applications of Psychology in everyday life. |
| PO 4 | To expose students to the theories and research in various fields of psychology. |
| PO 5 | To generate an awareness of and a critical understanding of various ethical considerations within the field of psychology. |

PROGRAMME SPECIFIC OUTCOMES

| PSO 1 | Knowledge : Recall and understand the basic concepts, theories and principles within the field of psychology. | |
|-------|--|--|
| PSO 2 | Women's issues/Human rights issues: Evaluate and examine different | |
| | perspectives of psychological reality and to generate more humane and | |
| | sensitive alternatives. | |
| PSO 3 | Research Competencies: Understand, develop and apply principles and skill | |
| | of experimentation and research in various domains of psychology. To explore | |
| | and hone research skills. | |
| PSO 4 | Critical thinking /Practical Applications: use their knowledge of | |
| | psychology to analyze and evaluate information in their environment and be | |
| | aware of biases and assumptions. To recognise and acknowledge various | |
| | viewpoints and perspectives | |
| | | |

SEMESTER V

| NAME OF THE COURSE | PSYCHOLOGICAL TESTING AND STATISTICS | |
|--------------------------|--------------------------------------|--------------------|
| CLASS | ТҮВА | |
| COURSE CODE | SBAPSY501 | |
| NUMBER OF CREDITS | 4 | |
| NUMBER OF LECTURES PER | 4 | |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | 60 | |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

COURSE OBJECTIVES

| CO 1. | Students will develop a strong foundation for an advanced Course in |
|-------|---|
| | Psychological Testing, Assessment, and Statistics. |
| CO 2. | Students will become aware of psychological assessment's various steps and elements. |
| CO 3. | Students will understand the need for statistical tools and procedures and gain practical experience in calculating certain statistical measures. |

| CLO 1. | Describe and define systematically the various elements of a psychological assessment | |
|--------|---|--|
| | as well as the steps involved in the same. | |
| CLO 2. | Explain and justify the usage of reliability and validity in psychological assessment. | |
| CLO 3. | Calculate and utilise certain descriptive and inferential statistical tools of measurement. | |
| CLO 4. | Gain knowledge and understanding of the concepts in Statistics and the various measures | |
| | of Descriptive Statistics - their characteristics, uses, applications, and methods of | |
| | calculation | |

| UNIT 1 | Introduction to Psychological Tests and their uses (15 LECTURES) |
|--------|--|
| 1.1 | Psychological tests and their uses |
| 1.2 | Norms |
| 1.3 | Essentials of score interpretation |
| UNIT 2 | Reliability & Validity (15 LECTURES) |
| 2.1 | Basic concepts |
| 2.2 | Types |
| 2.3 | Practical uses |
| UNIT 3 | Types of scores, Types of scales, Frequency Distribution, and Graphic representations (15 LECTURES) |
| 3.1 | Continuous and discrete scores – meaning and difference; Nominal, ordinal, interval, and ratio scales of measurement |
| 3.2 | Preparing a Frequency Distribution; advantages and disadvantages of preparing a frequency distribution; smoothed frequencies: method of running averages |
| 3.3 | Graphic representations: Frequency polygon, histogram, cumulative frequency curve, ogive, a polygon of smoothed frequencies |
| UNIT 4 | Measures of Central Tendency (15 LECTURES) |
| 4.1 | Calculation of mean, median, and mode of a frequency distribution; The assumed mean method for calculating the mean |
| 4.2 | Comparison of measures of central tendency: Merits, limitations, and uses of mean, median, and mode |

- Anastasi, A. & Urbina, S. (2017). *Psychological Testing*. (7th Ed.). Pearson Education, Indian reprint 2002
- Gregory, R. J. (2018). *Psychological Testing: History, Principles, and Applications*. (7 th ed.). Pearson Indian reprint 2014, by Dorling Kindersley India Pvt Ltd, New Delhi
- Cohen, J. R., Swerdlick, M. E., & Sturman, E. D. (2018). *Psychological Testing and Assessment: An Introduction to Tests and Measurement.* (9th ed.). New York. McGraw-Hill International Edition. (Indian reprint 2015)

OTHER REFERENCES:

• Aiken, L. R., & Groth-Marnat, G. (2006). *Psychological Testing and Assessment*. (12th ed.). Pearson. Indian reprint 2009, by Dorling Kindersley, New Delhi

- Aaron, A., Aaron, E. N., & Coups, E. J. (2006). *Statistics for Psychology*. (4th ed.). Pearson Education, Indian reprint 2007
- Cohen, J. R., Swerdlick, M. E., & Kumthekar, M. M. (2014). *Psychological Testing and Assessment: An Introduction to Tests and Measurement*. (7th ed.). New Delhi: McGraw-Hill Education (India) Pvt Ltd., the Indian adaptation
- Hoffman, E. (2002). Psychological Testing at Work. New Delhi: Tata McGraw-Hill
- Hogan, T. P. (2015). *Psychological Testing: A Practical introduction*. (3rd ed.). John Wiley & Sons, New Jersey
- Hollis-Sawyer, L.A., Thornton, G. C. III, Hurd, B., & Condon, M.E. (2009). *Exercises in Psychological Testing*. (2nd ed.). Boston: Pearson Education
- Kaplan, R. M., & Saccuzzo, D. P. (2005). *Psychological Testing Principles, Applications, and Issues*. (6th ed.). Wadsworth Thomson Learning, Indian reprint 2007
- Kline, T.J.B. (2005). Psychological Testing: A Practical approach to design and evaluation. New
 - Delhi: Vistara (Sage) publications
- Miller, L.A., Lovler, R. L., & McIntire, S.A., (2013). *Foundations of Psychological Testing: A practical approach.* (4th ed.). Sage publications
- Urbina, S. (2014). *Essentials of Psychological Testing*. (2nd ed.). John Wiley & Sons, New Jersey

| NAME OF THE COURSE | ABNORMAL PSYCHO | LOGY |
|--------------------------|-----------------|--------------------|
| CLASS | TYBA | |
| COURSE CODE | SBAPSY502 | |
| NUMBER OF CREDITS | 4 | 1 |
| NUMBER OF LECTURES PER | 4 | |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | 60 | |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

| CO 1. | Introducing students to the world of mental health disorders with respect to its |
|-------|--|
| | underlying causes, representation, symptomatology, manifestations, and related |
| | interventions. |
| CO 2 | Sensitizing students to the mental health field by deconstructing stigma around |

| | the same and normalizing the notion of how mental illnesses are also a part and parcel of one's life. |
|-------|---|
| CO 3. | Placing an emphasis on being mindful when consuming and relaying information regarding mental health as well as fostering the habit of avoiding the use of mental health disorders as adjectives. |
| CO 4. | Make the students aware to not condone labelling and/or equating individuals to their mental health issues i.e., promoting the idea that the person is more than their problem. |

| CLO 1. | Students will be able to identify and categorize various groups of disorders, with |
|--------|---|
| | distinctly being able to classify them according to their individualistic |
| | representations. |
| CLO 2. | Students will be able to chart out the disorders from a biopsychosocial |
| | perspective, tapping upon the biological, psychological as well as socio-cultural |
| | factors leading to a disorder. |
| CLO 3. | Students will be aware of how these disorders can manifest in real-life situations. |
| | Hence, they will be alert and available in case their assistance is required. |
| CLO 4. | Most importantly, students will also be able to engage in timely introspection |
| | and will be sensitized enough to seek professional help (therapy & counselling) |
| | either for their near and dear ones or for themselves without any reservations, |
| | whenever needed. |
| CLO 5. | Students will also have an opportunity to explore and delve into whether they |
| | seek a future career within the field of Abnormal Psychology. |

| UNIT 1 | Understanding Abnormal behavior, Diagnosis, Treatment, and Assessment (15 LECTURES) | |
|--------|--|--|
| | | |
| 1.1 | What is Abnormal Behaviour? The social impact of psychological disorders; defining | |
| | abnormality; biological, psychological, sociocultural causes of abnormal behavior, the | |
| | biopsychosocial perspective; prominent themes in abnormal psychology throughout | |
| | history –spiritual, humanitarian, and scientific approaches; what's new in the DSM-5 | |
| | – definition of a mental disorder | |

| 1.2 | Psychological disorder: experiences of client and clinician; the diagnostic process, DSM-5, additional information, culture-bound syndromes |
|--------|--|
| 1.3 | Characteristics of psychological assessment; clinical interview and Mental Status Examination; behavioural, multicultural, neuropsychological assessment; neuroimaging |
| UNIT 2 | Theoretical Perspectives (15 LECTURES) |
| 2.1 | Theoretical perspectives in Abnormal Psychology; Biological perspective, Trait theory, Psychodynamic, Behavioral perspectives |
| 2.2 | Cognitive, Humanistic, Sociocultural perspectives; Biopsychosocial perspectives on theories and treatments: an integrative approach |
| UNIT 3 | Anxiety, Obsessive-compulsive, and Trauma- and Stressor-related Disorders (15 LECTURES) |
| 3.1 | Anxiety disorders |
| 3.2 | Obsessive-compulsive and related disorders |
| 3.3 | Trauma- and Stressor-related Disorders; the biopsychosocial perspective |
| UNIT 4 | Paraphilic Disorders, Sexual Dysfunctions, and Gender Dysphoria (15 LECTURES) |
| 4.1 | What patterns of sexual behaviors represent psychological disorders? Paraphilic Disorders; theories and treatment |
| 4.2 | Sexual Dysfunctions; theories and treatment |
| 4.3 | Gender Dysphoria; theories and treatment; the biopsychosocial perspective |

- Whitbourne, S. K., & Halgin, R. P. (2014). *Abnormal Psychology: Clinical Perspectives on Psychological Disorders*. (7th ed.). McGraw-Hill (Indian reprint)
- Ray, W.J. & Sovani A (2015). *Abnormal Psychology: Neuroscience perspectives on human behaviour and experience*. Sage Publications, USA South Asian adaptation

BOOKS FOR REFERENCE:

- Barlow, D.H., & Durand, V.M. (2005). *Abnormal Psychology: An Integrative Approach*. (4th ed.). New Delhi: Wadsworth Cengage Learning
- Beidel, D. C., Bulik, C. M., & Stanley, M.A. (2010). *Abnormal Psychology*. New Jersey: Pearson Prentice Hall
- Bennet, P. (2003). *Abnormal and Clinical Psychology: An Introductory Textbook*. Open University Press
- Butcher, J. N., Hooley, J. M., & Mineka, S., (2014). *Abnormal Psychology*. (16th ed.). Pearson education
- Hecker, J.E., & Thorpe, G.L. (2005). *Introduction to Clinical Psychology: Science, practice, and ethics.* New Delhi, Pearson Education, Indian reprint 2007
- Kring, A.M., Johnson, S. L., Davison, G.C., & Neale, J.M. (2013). Abnormal Psychology.

- (12 th ed.). International student version, John Wiley & Sons, Singapore
- Nolen-Hoeksema, S. (2014). Abnormal Psychology. (6 th ed.). New York: McGraw-Hill.
- Oltmanns, T. F., & Emery, R. E. (2010). *Abnormal Psychology*. 6 th ed., New Jersey: Pearson Prentice Hall

| NAME OF THE COURSE | INDUSTRIAL-ORGANISATIONAL | |
|--------------------------|---------------------------|--------------------|
| | PSYCHOLOGY | |
| CLASS | TYBA | |
| COURSE CODE | SBAPSY503 | |
| NUMBER OF CREDITS | 3.5 | |
| NUMBER OF LECTURES PER | 3 | |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | 48 | |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

| CO 1. | To enable students to understand the role of I/O psychology in the workplace. |
|-------|---|
| CO 2. | To help students develop an understanding of basic concepts and practices in |
| | the field of industrial and organisational psychology. |
| CO 3. | To be able to bridge theory and practice in real-life situations. |

| CLO 1. | Students will demonstrate an awareness of the role of I/O psychologists in the |
|--------|--|
| | workplace, and critically evaluate the methods used in the field. |
| CLO 2. | Students will develop the ability to apply theoretical concepts to design |
| | programs to solve workplace-related problems. |
| CLO 3. | Students will develop the capacity to formulate hypotheses and conduct |
| | research on topics relevant to the workplace. |

| UNIT 1 | Job Analysis (12 LECTURES) | |
|--------|--|--|
| 1.1 | What is job analysis? Purposes of job analysis; How job analysis information is collected | |
| 1.2 | Methods of job analysis; Reliability and validity of job analysis information; Job evaluation | |
| UNIT 2 | Performance Appraisal (12 LECTURES) | |
| 2.1 | Why do we appraise employees? Performance criteria | |
| 2.2 | Objective and subjective methods for assessing job performance; the impact of technology on performance appraisal; legal issues in performance appraisal | |
| UNIT 3 | Assessment Methods for Selection and Placement (12 LECTURES) | |
| 3.1 | Job-Related characteristics. | |
| 3.2 | Characteristics of psychological tests | |
| 3.3 | Ability Tests, Knowledge, and Skills, Personality Tests, Emotional Intelligence Tests, Integrity Tests, Vocational Interest Tests, Drug Testing | |
| 3.4 | Other Methods: Biographical Information, Interviews, Work Samples, Assessment Centres, Electronic Assessment | |
| UNIT 4 | Training (12 LECTURES) | |
| 4.1 | Needs assessment, objectives, training design | |
| 4.2 | Delivery and evaluation of a training program | |

• Spector, P. E. (2012). Industrial and Organizational Psychology: Research and Practice. Singapore: John Wiley & Sons Pvt Ltd. (Indian reprint 2015)

- Aamodt, M.G. (2004). *Applied Industrial/Organizational Psychology*. (4th ed). Wadsworth/Thomson Learning
- Aswathappa, K. (2005). *Human Resource and Personnel Management Text and Cases*, 4th ed, New Delhi, Tata McGraw-Hill Publishing Co. Ltd.
- Dessler, G., & Verkkey, B. (2009). *Human Resource Management*. 11th ed., Pearson Education, Dorling Kindersley India, New Delhi
- French, W.L., Bell, C.H. Jr, & Vohra, V. (2006). *Organization Development: Behavioural science interventions for organization improvement*. 6th ed., Pearson Education, Dorling Kindersley India, New Delhi
- Greer, C.R. (2001). *Strategic Human Resource Management; A general managerial approach* 2nd ed., Pearson Education, 6th Indian reprint 2004
- Schultz, D., & Schultz, S. E. (2010). *Psychology and Work Today*. (10th ed.). Pearson Prentice Hall
- Steptoe-Warren, G. (2014). Occupational Psychology: An Applied Approach. New Delhi:

- Dorling Kindersley (India) Pvt. Ltd.
- Singh, D. (2006). *Emotional intelligence at work: A professional guide*. 3rd ed., New Delhi, Sage publications
- Sinha, J. B. P. (2008). Culture and Organisational Behaviour. New Delhi, Sage publications.
- Landy, F. J., & Conte, J. M. (2013). Work In The 21st Century: An Introduction to Industrial and Organizational Psychology, 4th Edition, John Wiley & sons, USA (Indian reprint 2015)

| NAME OF THE COURSE | COGNITIVE PSYCHO | LOGY |
|--------------------------|------------------|--------------|
| CLASS | TYBA | |
| COURSE CODE | SBAPSY504 | |
| NUMBER OF CREDITS | 4 | 1 |
| NUMBER OF LECTURES PER | 4 | |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | 60 | |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

| CO 1. | Exposure to the realm of one of the most technical as well as functional | |
|-------|---|--|
| | branches of psychology - Cognitive Psychology where students will be | |
| | nurtured to be aware of how their brain and cognition work in tandem. | |
| CO 2. | Highlight the relevance as well as the generalizability of theories to various cognitive processes as well as the occurrence in real-life situations. | |
| CO 3. | Sharing and discussing various experiments mainly having ecological | |
| | validity that would encourage understanding of difficult, abstract concepts. | |

| CLO 1. | Students will be aware of the various cognitive processes that occur on a |
|--------|---|
| | daily basis, within their lives. |
| CLO 2. | Students will be able to map out these cognitive processes to real-life |
| | examples, drawing connections between theory and practicality. |
| CLO 3. | Students will be able to know and acknowledge the essence of cognitive |
| | psychology across various other disciplines of psychology. |

| UNIT 1 | Perception: Recognizing Patterns and Objects (15 LECTURES) |
|--------|---|
| 1.1 | Gestalt approaches to perception |
| 1.2 | Bottom-up processes and Top-down processes |
| 1.3 | Direct perception; Disruptions of perception: visual agnosia |
| UNIT 2 | Attention: Deploying Cognitive Resources (15 LECTURES) |
| 2.1 | Selective Attention; Neural Underpinnings of Attention |
| 2.2 | Automaticity and the effects of practice |
| 2.3 | Divided Attention |
| UNIT 3 | Working Memory: Forming and Using New Memory Traces (15 LECTURES) |
| 3.1 | Traditional Approaches to the study of memory; Working Memory |
| 3.2 | Executive Functioning |
| 3.3 | Neurological studies of memory processes |
| UNIT 4 | Retrieving Memories from Long-Term Storage (15 LECTURES) |
| 4.1 | Aspects and Subdivisions of Long-Term Memory |
| 4.2 | The Levels-of-Processing view |
| 4.3 | The reconstructive nature of memory; Amnesia |

REFERENCES:

• Galotti, K.M. (2014). *Cognitive Psychology: In and Out of the Laboratory*. (5 th Ed.). Sage Publications (Indian reprint 2015)

BOOKS FOR REFERENCES:

- Ashcraft, M. H. & Radvansky, G. A. (2009). *Cognition*. (5 th ed), Prentice-Hall, Pearson education
- Galotti, K.M. (2008). *Cognitive Psychology: Perception, Attention, and Memory*. Wadsworth New Delhi: Cengage Learning
- Goldstein, E. B. (2007). *Psychology of sensation and perception*. New Delhi: Cengage learning India, Indian reprint 2008
- Goldstein, E. B. (2005). *Cognitive Psychology: Connecting Mind, Research, and Everyday Experience*. Wadsworth/ Thomson Learning
- Matlin, M.W. (1995). Cognition. 3rd ed., Bangalore: Prism Books Pvt. Ltd.
- Matlin, M.W. (2013). *Cognitive Psychology*, 8th ed., International student version, John Wiley & sons
- Reed, S. K. (2004). *Cognition: Theory and Applications*. (6th ed.), Wadsworth/ Thomson Learning
- Robinson-Riegler, B., & Robinson-Riegler, G. L. (2008). *Cognitive Psychology Applying the science of the Mind*. (2nd ed.). Pearson Education. New Delhi: Indian edition by Dorling Kindersley India Pvt Ltd.
- Srinivasan, N., Gupta, A.K., & Pandey, J. (Eds). (2008). Advances in Cognitive Science.

Volume 1, New Delhi, Sage publications

| NAME OF THE COURSE | PRACTICALS IN COGNITIVE PROCESSES | |
|--------------------------|-----------------------------------|--------------|
| | AND PSYCHOLOGIC | AL TESTING |
| CLASS | TYBA | |
| COURSE CODE | SBAPSY505 | |
| NUMBER OF CREDITS | 4 | |
| NUMBER OF LECTURES PER | 4 | |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | 60 | |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

| CO 1. | To introduce the students to Experimentation through exposure to and experience of experimental designs, methodology, and conduct of experiments, statistical analysis, interpretation, and discussion of data. | |
|-------|---|--|
| CO 2. | To introduce the students to Psychological Testing: administration, scoring, and interpretation of test scores as well as a procedural understanding of concepts related to psychological testing | |
| CO 3. | To familiarize the students with computer-based experiments (Coglab) and sensitize them to aspects of control, the precision of exposure, and measurement | |

| CLO 1. | Students will understand the nuances of scientific experimentation |
|--------|---|
| CLO 2. | Students will learn to administer and interpret tests |
| CLO 3. | Students will understand how to manage external variables that can affect a |
| | study |

| UNIT 1 | Basics of Experimentation and Statistics in Psychological Research (15 LECTURES) |
|--------|--|
| | |

| 1.1 | The distinction between descriptive statistics and inferential statistics; sampling |
|--------|--|
| | methods, types of variables, conceptual and operational definition of variables; |
| | Experimental designs; Randomization and counterbalancing; null and alternative |
| | hypotheses, directional and non-directional hypotheses |
| 1.2 | Identification of the research question, variables in studies, writing of various types of |
| | hypotheses, understanding of the relationship between the research question and the |
| | directionality of the hypothesis and understanding the role of extraneous variables on |
| | interpretation and listing the same in studies, sampling error, significant difference, |
| | rejection of the null hypothesis, one-tailed vs. two-tailed tests, Type I and Type II |
| | decision errors |
| 1.3 | Application of inferential statistics - The t-test - Significance of difference between 2 |
| | means as applied to Repeated measures designs and Randomized group designs; |
| 1.4 | Use of Excel or SPSS: data entry and basic statistical procedures; Correlation |
| 1.5 | Report writing: APA style for research reports |
| 1.6 | Report writing: APA style for research reports |
| UNIT 2 | Two Experiments in Cognitive Processes to be conducted and Group data to be |
| | collected and analyzed using appropriate inferential statistics |
| UNIT 3 | Two Exercises in Psychological Testing |
| UNIT 4 | One Computer-based Experiment (Coglab) |

- Aaron, A., Aaron, E. N., & Coups, E. J. (2006). Statistics for Psychology. (4th ed.). Pearson Education, Indian reprint 2007
- Anastasi, A. & Urbina, S. (1997). Psychological Testing. (7th ed.). Pearson Education, New Delhi, first Indian reprint 2002
- Carver, R. H., & Nash, J. G. (2009). Data Analysis with SPSS version 16. Brooks/Cole, Cengage Learning, first Indian reprint 2009
- Cohen, B. H. (2013). Explaining Psychological Statistics (4th ed.). New Jersey. John Wiley & sons
- Cohen, J. R., Swerdlik, M. E., & Sturman, E. D. (2013). Psychological Testing and Assessment: An introduction to Tests and Measurement. (8th ed.). New York. McGraw-Hill International edition. (Indian reprint 2015)
- Elmes, D.G., Kantowitz, B.H., & Roediger, H.L. (1999) Research Methods in Psychology. (6th

- ed.). Brooks/Cole, Thomson Learning
- Francis, G., Neath, I., & VanHorn, D. (2008). Coglab 2.0 on a CD. Wadsworth Cengage Learning, International student edition
- Garrett, H.E. (1973). Statistics in Psychology and Education (6th ed.) Bombay: Vakils, Feffer, and Simons Pvt. Ltd.
- Goldstein, E. B. (2005). Cognitive Psychology: Connecting Mind
- Guilford, J. P. (1954). Psychometric Methods (2nd ed.). New York: McGraw-Hill
- Guilford, J.P. Fruchter, B. (1973). Fundamental statistics in psychology and education. (5th ed.) New York: McGraw-Hill

| NAME OF THE COURSE | COUNSELLING PSYCHOLOGY | |
|-----------------------------|------------------------|--------------|
| CLASS | TYBA | |
| COURSE CODE | SBAPSY506 | |
| NUMBER OF CREDITS | 3.5 | |
| NUMBER OF LECTURES PER WEEK | 3 | |
| TOTAL NUMBER OF LECTURES | 48 | |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

| CO 1. | Students are introduced to the distinct field of counselling, and familiarise |
|-------|---|
| | themselves with the characteristics and standards of an effective counsellor. |
| CO 2. | Students will be made aware of the ethical standards they must maintain as |
| | potential mental health practitioners. |
| CO 3. | Students will gain an understanding of cultural influences on the process of |
| | counselling. |
| CO 4. | Various counselling theories, techniques and skills will be discussed with the |
| | students to increase their interest in the field and lay a foundation for their |
| | further training as psychological therapists. |

COURSE LEARNING OUTCOMES

CLO 1. Define and describe counselling and the characteristics of an effective

| | counsellor. | |
|--------|--|--|
| CLO 2. | Discuss the ethical standards set by the ACA and apply this understanding to | |
| | hypothetical and real-life situations. | |
| CLO 3. | Demonstrate an understanding of how to work with certain cultures and | |
| | populations with a high degree of sensitivity. | |
| CLO 4. | Describe and demonstrate a detailed understanding of the various stages of | |
| | counselling. | |
| CLO 5. | Identify and analyse an individual's problems through the lens of various | |
| | psychotherapeutic frameworks. | |
| CLO 6. | At least on a theoretical level, gain some understanding regarding counselling | |
| | groups of people. | |

| UNIT 1 | Personal, Professional, and Ethical Aspects of Counselling (12 LECTURES) |
|--------|--|
| | |
| 1.1 | Meaning of 'Profession', 'Counselling', 'Guidance' and 'Psychotherapy': The |
| | personality and background of the counsellor – negative motivators, personal |
| | qualities, maintaining effectiveness; The 3 levels of helping relationships; Attribution |
| | and systematic framework of the counsellor – attributes, systems of counselling; |
| | Engaging in professional counselling-related activities – continuing education, |
| | supervision, advocacy, and social justice, portfolios |
| 1.2 | Definitions of Ethics, Morality, and Law; ethics and counselling; professional codes |
| | of ethics and standards; making ethical decisions; educating counsellors in ethical |
| | decision making; ethics in specific |
| | counselling situations; multiple relationships; working with counsellors who may act |
| | unethically |
| UNIT 2 | Counselling in Multicultural Society and with Diverse Populations (12 LECTURES) |
| 2.1 | Counselling across culture and ethnicity; defining culture and multicultural |
| | counselling; history of multicultural counselling; difficulties and issues in |
| | multicultural counselling; international counselling |
| 2.2 | Counselling aged populations; gender-based counselling; counselling and sexual |
| | orientation; counselling and spirituality |
| UNIT 3 | Building a Counselling Relationship (12 LECTURES) |
| 3.1 | The six factors that influence the counselling process |
| 3.2 | Types of initial interviews; conducting the initial interview |
| 3.3 | Exploration and the identification of goals |
| UNIT 4 | Working in a Counselling relationship (12 LECTURES) |
| 4.1 | Various counsellor skills in the understanding and action phases |
| 4.2 | Transference and counter-transference; the real relationship |
| L | I . |

• Gladding, S. T. (2018). *Counseling: A Comprehensive Profession*. (8th Ed.). Pearson Education. New Delhi: Indian subcontinent version by Dorling Kindersley India Pvt Ltd.

REFERENCES:

- Arulmani, G., & Nag-Arulmani, S. (2004). *Career Counseling a handbook*. New Delhi: Tata McGraw-Hill
- Capuzzi, D., & Gross, D. R. (2007). *Counseling and Psychotherapy: Theories and Interventions*. (4th ed.). Pearson Prentice Hall. First Indian reprint 2008 by Dorling Kindersley India Pvt Ltd.
- Capuzzi, D., & Gross, D. R. (2009). *Introduction to the Counseling Profession*. (5th ed.). New Jersey: Pearson Education
- Corey, G. (2005). *Theory and Practice of Counseling and Psychotherapy* (7thed.). Stamford, CT: Brooks/Cole
- Corey, G. (2008). *Group Counseling*. Brooks/Cole. First Indian reprint 2008 by Cengage Learning India
- Cormier, S. & Nurius, P.S. (2003). *Interviewing and change strategies for helpers:* Fundamental skills and cognitive-behavioral interventions. Thomson Brooks/Cole
- Dryden, W., & Reeves, A. (Eds). (2008). *Key Issues for Counselling in Action*. 2nd ed. London: Sage publications
- Gelso, C.J., & Fretz, B.R. (2001). *Counseling Psychology: Practices, Issues, and Intervention*. First Indian reprint 2009 by Cengage Learning India
- Gibson, R.L., & Mitchell, M.H. (2008). *Introduction to Counseling and Guidance*. 7thed., Pearson Education, Dorling Kindersley India, New Delhi
- Heppner, P. P., Wampold, B. E., & Kivlighan, D. M. Jr. (2007). *Counseling research*. Brooks/Cole, Indian reprint 2008 by Cengage Learning, New Delhi

SEMESTER 6

| NAME OF THE COURSE | PSYCHOLOGICAL TESTING AND | |
|--------------------------|---------------------------|--------------|
| | STATISTICS | |
| CLASS | TYBA | |
| COURSE CODE | SBAPSY601 | |
| NUMBER OF CREDITS | 4 | |
| NUMBER OF LECTURES PER | 4 | |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | 60 | |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |

| PASSING MARKS | 20 | 20 |
|---------------|----|----|

| CO 1. | Students will critically examine and explore the nature, uses, technical |
|-------|--|
| | features and process of construction of psychological tests. |
| CO 2. | Students will be introduced to the types of tests used for various populations |
| | and concerns/objectives |
| CO 3. | Students will be trained to compute data using various statistical methods |

| CLO 1. | Comprehensively understand the steps and processes by which the | |
|--------|--|--|
| | standardised and custom-made tests are created | |
| CLO 2. | Analyse the situational applicability of commonly used tests for various | |
| | purposes and populations | |
| CLO 3. | Compute and interpret data using various methods | |

| UNIT 1 | Test Development (15 LECTURES) |
|--------|---|
| 1.1 | Test conceptualization and Test construction |
| 1.2 | Test tryout and Item analysis |
| 1.3 | Test revision |
| UNIT 2 | Educational and Neuropsychological Assessment (15 LECTURES) |
| 2.1 | Test for special populations |
| 2.2 | Neuropsychological assessment |
| 2.3 | Measurement of interest and attitude |
| UNIT 3 | Measures of Variability, Percentiles, and Percentile Ranks & Probability, Normal |
| | Probability Curve, and Standard scores (15 LECTURES) |
| 3.1 | Calculation of 4 measures of variability: Range, Average Deviation, Quartile |
| | Deviation, and Standard Deviation |
| 3.2 | Comparison of 4 measures of variability: Merits, limitations, and uses |
| 3.3 | Percentiles - nature, merits, limitations, and uses; Calculation of Percentiles and |
| | Percentile Ranks |
| 3.4 | The concept of Probability; laws of Probability; Characteristics, importance, and |
| | applications of the Normal Probability Curve; Area under the Normal Curve |
| 3.5 | Skewness- positive and negative, causes of skewness, the formula for calculation; |
| | Kurtosis - meaning and formula for calculation |

| 3.6 | Standard scores – z, T, Stanine; Linear and non-linear transformation; Normalized |
|--------|--|
| | Standard scores |
| UNIT 4 | Correlation (15 LECTURES) |
| 4.1 | Meaning and types of correlation – positive, negative, and zero; Graphic |
| | representations of correlation - Scatterplots |
| 4.2 | The steps involved in the calculation of Pearson's product-moment correlation |
| | coefficient |
| 4.3 | Calculation of rho by Spearman's rank-difference method; Uses and limitations of the |
| | correlation coefficient |

- Anastasi, A. & Urbina, S. (20170. Psychological Testing. (7th Ed.). Pearson Education, Indian reprint 2002
- Gregory, R. J. (2018). *Psychological Testing: History, Principles, and Applications*. (7 th ed.). Pearson Indian reprint 2014, by Dorling Kindersley India Pvt Ltd, New Delhi
- Cohen, J. R., Swerdlick, M. E., & Sturman, E. D. (2018). *Psychological Testing and Assessment: An Introduction to Tests and Measurement.* (9th ed.). New York. McGraw-Hill International Edition. (Indian reprint 2015)

- Aiken, L. R., & Groth-Marnat, G. (2006). *Psychological Testing and Assessment*. (12th ed.). Pearson. Indian reprint 2009, by Dorling Kindersley, New Delhi
- Aaron, A., Aaron, E. N., & Coups, E. J. (2006). *Statistics for Psychology*. (4th ed.). Pearson Education, Indian reprint 2007
- Cohen, J. R., Swerdlick, M. E., & Kumthekar, M. M. (2014). *Psychological Testing and Assessment: An Introduction to Tests and Measurement*. (7th ed.). New Delhi: McGraw-Hill Education (India) Pvt Ltd., the Indian adaptation
- Hoffman, E. (2002). Psychological Testing at Work. New Delhi: Tata McGraw-Hill
- Hogan, T. P. (2015). *Psychological Testing: A Practical introduction*. (3rd ed.). John Wiley & Sons, New Jersey
- Hollis-Sawyer, L.A., Thornton, G. C. III, Hurd, B., & Condon, M.E. (2009). *Exercises in Psychological Testing*. (2nd ed.). Boston: Pearson Education
- Kaplan, R. M., & Saccuzzo, D. P. (2005). *Psychological Testing Principles, Applications, and Issues*. (6th ed.). Wadsworth Thomson Learning, Indian reprint 2007
- Kline, T.J.B. (2005). *Psychological Testing: A Practical approach to design and evaluation*. New Delhi: Vistara (Sage) publications
- Miller, L.A., Lovler, R. L., & McIntire, S.A., (2013). Foundations of Psychological Testing: A

practical approach. (4th ed.). Sage publications

• Urbina, S. (2014). Essentials of Psychological Testing. (2nd ed.). John Wiley & Sons, New Jersey

| NAME OF THE COURSE | ABNORMAL PSYCHO | DLOGY |
|--------------------------|-----------------|--------------|
| CLASS | TYBA | |
| COURSE CODE | SBAPSY602 | |
| NUMBER OF CREDITS | 4 | 1 |
| NUMBER OF LECTURES PER | 4 | 1 |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | 6 | 0 |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

COURSE OBJECTIVES

| CO 1. | Introducing students to the world of mental health disorders with respect to its |
|-------|--|
| | underlying causes, representation, symptomatology, manifestations, and related |
| | interventions. |
| CO 2. | Sensitizing students to the mental health field by deconstructing stigma around |
| | the same and normalizing the notion of how mental illnesses are also a part and |
| | parcel of one's life. |
| CO 3. | Placing an emphasis on being mindful when consuming and relaying |
| | information regarding mental health as well as fostering the habit of avoiding |
| | the use of mental health disorders as adjectives. |
| CO 4. | Make the students aware to not condone labelling and/or equating individuals to |
| | their mental health issues i.e., promoting the idea that the person is more than |
| | their problem. |

| CLO 1. | Students will be able to identify and categorize various groups of disorders, |
|--------|--|
| | with distinctly being able to classify them according to their individualistic |
| | representations. |
| CLO 2. | Students will be able to chart out the disorders from a biopsychosocial |
| | perspective, tapping upon the biological, psychological as well as socio- |
| | cultural factors leading to a disorder. |

| CLO 3. | Students will be aware of how these disorders can manifest in real-life |
|--------|---|
| | situations. Hence, they will be alert and available in case their assistance is |
| | required. |
| CLO 4. | Most importantly, students will also be able to engage in timely introspection |
| | and will be sensitized enough to seek professional help (therapy & counselling) |
| | either for their near and dear ones or for themselves without any reservations, |
| | whenever needed. |
| CLO 5. | Students will also have an opportunity to explore and delve into whether they |
| | seek a future career within the field of Abnormal Psychology. |

| UNIT 1 | Schizophrenia Spectrum and other Psychotic Disorders (15 LECTURES) | |
|--------|---|--|
| 1.1 | Schizophrenia, brief psychotic disorder, Schizophreniform Schizoaffective, delusional | |
| | disorders | |
| 1.2 | Theories and treatment of schizophrenia; Biological, Psychological, Sociocultural | |
| | perspectives; Schizophrenia: the biopsychosocial perspective | |
| UNIT 2 | Personality Disorders (15 LECTURES) | |
| 2.1 | The nature of personality disorders | |
| 2.2 | Cluster A and Cluster B personality disorders | |
| 2.3 | Cluster C personality disorders; the biopsychosocial perspective | |
| UNIT 3 | Depressive and Bipolar Disorders (15 LECTURES) | |
| 3.1 | Depressive disorders; disorders involving alterations in mood | |
| 3.2 | Theories and treatment of depressive and bipolar disorders; psychological and sociocultural | |
| | perspectives | |
| 3.3 | Suicide; depressive and bipolar disorders: the biopsychosocial perspective | |
| UNIT 4 | Dissociative and Somatic symptoms (15 LECTURES) | |
| 4.1 | Dissociative Disorders; major forms; theories and treatment | |
| 4.2 | Somatic Symptom and related disorders- somatic symptom disorder, illness anxiety, and | |
| | conversion disorders, conditions related to Somatic Symptom Disorder; theories and | |
| | treatment | |
| 4.3 | Psychological factors affecting medical conditions; the biopsychosocial perspective | |

- Whitbourne, S. K., & Halgin, R. P. (2014). *Abnormal Psychology: Clinical Perspectives on Psychological Disorders*. (7th ed.). McGraw-Hill (Indian reprint)
- Ray, W.J. & Sovani A (2015). Abnormal Psychology: Neuroscience perspectives on human behaviour and experience. Sage Publications, USA South Asian adaptation

BOOKS FOR REFERENCE:

• Barlow, D.H., & Durand, V.M. (2005). Abnormal Psychology: An Integrative Approach.

- (4th ed.). New Delhi: Wadsworth Cengage Learning
- Beidel, D. C., Bulik, C. M., & Stanley, M.A. (2010). *Abnormal Psychology*. New Jersey: Pearson Prentice Hall
- Bennet, P. (2003). *Abnormal and Clinical Psychology: An Introductory Textbook*. Open University Press
- Butcher, J. N., Hooley, J. M., & Mineka, S., (2014). *Abnormal Psychology*. (16th ed.). Pearson education
- Hecker, J.E., & Thorpe, G.L. (2005). *Introduction to Clinical Psychology: Science, practice, and ethics.* New Delhi, Pearson Education, Indian reprint 2007
- Kring, A.M., Johnson, S. L., Davison, G.C., & Neale, J.M. (2013). *Abnormal Psychology*. (12 th ed.). International student version, John Wiley & English, Singapore
- Nolen-Hoeksema, S. (2014). Abnormal Psychology. (6 th ed.). New York: McGraw-Hill.
- Oltmanns, T. F., & Emery, R. E. (2010). *Abnormal Psychology*. 6 th ed., New Jersey: Pearson Prentice Hall

| NAME OF THE COURSE | INDUSTRIAL-ORGA | NISATIONAL |
|--------------------------|-----------------|--------------|
| | PSYCHOLOGY | |
| CLASS | TYBA | |
| COURSE CODE | SBAPSY603 | |
| NUMBER OF CREDITS | | 3.5 |
| NUMBER OF LECTURES PER | | 3 |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | | 48 |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

| CO 1. | Introducing students to theories and concepts regarding employee motivation, | |
|-------|--|--|
| | satisfaction and well-being | |
| CO 2. | Helping students understand organisational processes and methods of | |
| | development | |
| CO 3. | Equipping students with skills required in working with, leading, and managing | |
| | organisational teams | |

COURSE LEARNING OUTCOMES

CLO 1. Students will develop an understanding of the relationships between

| | employees, leaders, and the organisation and the factors that affect them | |
|--------|--|--|
| CLO 2. | Students will learn the nuances of the functioning of various organisational | |
| | processes | |
| CLO 3. | Students will learn how to function and excel in organisational set-ups | |

| UNIT 1 | Theories of Employee Motivation (12 LECTURES) | |
|--------|---|--|
| 1.1 | What is motivation? Work motivation theories need theories | |
| 1.2 | Other Theories - Reinforcement theory, expectancy theory, and self-efficacy theory; Justice theories, goal-setting theory, control theory, and action theory | |
| UNIT 2 | Feelings about Work: Job Attitudes and Emotions; Productive and Counterproductive Work Behaviour (12 LECTURES) | |
| 2.1 | The nature of job satisfaction; how people feel about their jobs; the assessment and antecedents of job satisfaction | |
| 2.2 | Potential effects of job satisfaction; organizational commitment and emotions at work | |
| 2.3 | Productive work behavior: ability, motivation, personal characteristics, and task performance; environmental conditions and task performance; organizational constraints; organizational citizenship behavior (OCB) | |
| 2.4 | Counterproductive work behavior: withdrawal – absence, lateness, turnover; aggression, sabotage, and theft; labor unrest and strikes | |
| UNIT 3 | Leadership and Power in Organizations (12 LECTURES) | |
| 3.1 | What is leadership? Sources of influence and power; abuse of supervisory power: sexual and ethnic harassment | |
| 3.2 | Approaches to the understanding of leadership; women in leadership positions; cross-cultural issues in leadership | |
| UNIT 4 | Organisational Development and Theory (12 LECTURES) | |
| 4.1 | Organisational Development | |
| 4.2 | Organisational Theories | |

• Spector, P. E. (2012). Industrial and Organizational Psychology: Research and Practice. Singapore: John Wiley & Sons Pvt Ltd. (Indian reprint 2015)

- Aamodt, M.G. (2004). *Applied Industrial/Organizational Psychology*. (4th ed). Wadsworth/Thomson Learning
- Aswathappa, K. (2005). *Human Resource and Personnel Management Text and Cases*, 4th ed, New Delhi, Tata McGraw-Hill Publishing Co. Ltd.
- Dessler, G., & Verkkey, B. (2009). *Human Resource Management*. 11th ed., Pearson Education, Dorling Kindersley India, New Delhi

- French, W.L., Bell, C.H. Jr, & Vohra, V. (2006). *Organization Development: Behavioural science interventions for organization improvement*. 6th ed., Pearson Education, Dorling Kindersley India, New Delhi
- Greer, C.R. (2001). *Strategic Human Resource Management; A general managerial approach*. 2nd ed., Pearson Education, 6th Indian reprint 2004
- Schultz, D., & Schultz, S. E. (2010). *Psychology and Work Today*. (10th ed.). Pearson Prentice Hall
- Steptoe-Warren, G. (2014). *Occupational Psychology: An Applied Approach*. New Delhi: Dorling Kindersley (India) Pvt. Ltd.
- Singh, D. (2006). *Emotional intelligence at work: A professional guide*. 3rd ed., New Delhi, Sage publications
- Sinha, J. B. P. (2008). *Culture and Organisational Behaviour*. New Delhi, Sage publications.
- Landy, F. J., & Conte, J. M. (2013). Work In The 21st Century: An Introduction to Industrial and Organizational Psychology, 4th Edition, John Wiley & sons, USA (Indian reprint 2015)

| NAME OF THE COURSE | COGNITIVE PSYCHO | LOGY |
|--------------------------|------------------|--------------|
| CLASS | TYBA | |
| COURSE CODE | SBAPSY604 | |
| NUMBER OF CREDITS | | 4 |
| NUMBER OF LECTURES PER | | 4 |
| WEEK | | |
| TOTAL NUMBER OF LECTURES | ϵ | 50 |
| PER SEMESTER | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END |
| | ASSESSMENT | EXAMINATION |
| TOTAL MARKS | 50 | 50 |
| PASSING MARKS | 20 | 20 |

| CO 1. | To expose students to more complex cognitive processes such as Visual |
|-------|--|
| | Imagery, Problem solving, Decision Making, etc. |
| CO 2. | To teach various techniques and methods to facilitate these said processes |

| CLO 1. | Students will have an understanding of the functioning of the brain that will | |
|--------|---|--|
| | further help them understand their cognition better | |
| CLO 2. | Students will learn to use various techniques that would help them prune and | |
| | better their cognitive skills | |
| CLO 3. | Students will also have an opportunity to explore and delve into whether they | |

| seek | a | future | career | within | the | field | of | Cognitive | Psychology | and |
|------|-----|--------|--------|--------|-----|-------|----|-----------|------------|-----|
| Neur | osc | ience. | | | | | | | | |

| UNIT 1 | Knowledge Representation: Storing and Organizing Information in Long-Term Memory |
|--------|---|
| | (15 LECTURES) |
| 1.1 | Organizing Knowledge |
| 1.2 | Forming concepts and categorizing new instances |
| UNIT 2 | Visual Imagery and Spatial Cognition (15 LECTURES) |
| 2.1 | Codes in Long-Term Memory |
| 2.2 | Empirical investigations of imagery; the nature of mental imagery |
| 2.3 | Neuropsychological findings; Spatial cognition |
| UNIT 3 | Thinking and Problem Solving (15 LECTURES) |
| 3.1 | Classic problems and general methods of solution; Blocks to problem-solving |
| 3.2 | The Problem Space hypothesis |
| 3.3 | Expert systems; Finding creative solutions; Critical thinking |
| UNIT 4 | Reasoning and Decision Making (15 LECTURES) |
| 4.1 | Reasoning; Types of Reasoning |
| 4.2 | Decision Making; Cognitive illusions in decision making; Utility and Descriptive models |
| | of decision making |
| 4.3 | Neuropsychological evidence on reasoning and decision making |

REFERENCES:

• Galotti, K.M. (2014). *Cognitive Psychology: In and Out of the Laboratory*. (5 th Ed.). Sage Publications (Indian reprint 2015)

BOOKS FOR REFERENCES:

- Ashcraft, M. H. & Radvansky, G. A. (2009). *Cognition*. (5 th ed), Prentice-Hall, Pearson education
- Galotti, K.M. (2008). *Cognitive Psychology: Perception, Attention, and Memory*. Wadsworth New Delhi: Cengage Learning
- Goldstein, E. B. (2007). *Psychology of sensation and perception*. New Delhi: Cengage learning India, Indian reprint 2008
- Goldstein, E. B. (2005). *Cognitive Psychology: Connecting Mind, Research, and Everyday Experience*. Wadsworth/ Thomson Learning
- Matlin, M.W. (1995). Cognition. 3rd ed., Bangalore: Prism Books Pvt. Ltd.
- Matlin, M.W. (2013). *Cognitive Psychology*, 8th ed., International student version, John Wiley & sons
- Reed, S. K. (2004). Cognition: Theory and Applications. (6th ed.), Wadsworth/ Thomson

- Learning
- Robinson-Riegler, B., & Robinson-Riegler, G. L. (2008). *Cognitive Psychology Applying the science of the Mind*. (2nd ed.). Pearson Education. New Delhi: Indian edition by Dorling Kindersley India Pvt Ltd.
- Srinivasan, N., Gupta, A.K., & Pandey, J. (Eds). (2008). *Advances in Cognitive Science*. Volume 1, New Delhi, Sage publications

| NAME OF THE COURSE | PRACTICALS IN COGNITIVE PROCESSES | | |
|--------------------------|-----------------------------------|--------------|--|
| | AND PSYCHOLOGICAL TESTING | | |
| CLASS | TYBA | | |
| COURSE CODE | SBAPSY605 | | |
| NUMBER OF CREDITS | | 4 | |
| NUMBER OF LECTURES PER | 6 | | |
| WEEK | | | |
| TOTAL NUMBER OF LECTURES | | 50 | |
| PER SEMESTER | | | |
| EVALUATION METHOD | INTERNAL | SEMESTER END | |
| | ASSESSMENT | EXAMINATION | |
| TOTAL MARKS | 50 50 | | |
| PASSING MARKS | 20 | 20 | |

| CO 1. | To introduce the students to Experimentation through exposure to and | |
|-------|---|--|
| | experience of experimental designs, methodology, and conduct of | |
| | experiments, statistical analysis, interpretation, and discussion of data. | |
| CO 2. | To introduce the students to Psychological Testing: administration, scoring, | |
| | and interpretation of test scores as well as a procedural understanding of | |
| | concepts related to psychological testing | |
| CO 3. | To familiarize the students with computer-based experiments (Coglab) and | |
| | sensitize them to aspects of control, the precision of exposure, and | |
| | measurement | |
| CO 4. | To stimulate interest in the process of scientific inquiry with an analytical | |
| | attitude and to create a foundation for advanced Experimentation and Research | |
| | in Psychology and applications of advanced statistical techniques | |

| CLO 1. | Students will understand the nuances of scientific experimentation |
|--|--|
| CLO 2. Students will learn to administer and interpret tests | |

CLO 3. Students will understand how to manage external variables that can affect a study

| UNIT 1 | Basics of Experimentation and Statistics in Psychological Research (i, ii, iv, v, and vi as given above); Application of inferential statistics - the chi-square test; One-way ANOVA as applied to Repeated measures designs and Randomized group designs | |
|--------|---|--|
| UNIT 2 | Practice Exercises in Methodology and Statistics - Discussion and understanding of research situations - One self-designed study. | |
| UNIT 3 | Two Experiments in Cognitive Processes to be conducted and Group data to b collected and analyzed using appropriate inferential statistics | |
| UNIT 4 | Two Exercises in Psychological Testing | |
| UNIT 5 | One Computer-based Experiment (Coglab) | |

- Aaron, A., Aaron, E. N., & Coups, E. J. (2006). Statistics for Psychology. (4th ed.). Pearson Education, Indian reprint 2007
- Anastasi, A. & Urbina, S. (1997). Psychological Testing. (7th ed.). Pearson Education, New Delhi, first Indian reprint 2002
- Carver, R. H., & Nash, J. G. (2009). Data Analysis with SPSS version 16. Brooks/Cole, Cengage Learning, first Indian reprint 2009
- Cohen, B. H. (2013). Explaining Psychological Statistics (4th ed.). New Jersey. John Wiley & sons
- Cohen, J. R., Swerdlik, M. E., & Sturman, E. D. (2013). Psychological Testing and Assessment: An introduction to Tests and Measurement. (8th ed.). New York. McGraw-Hill International edition. (Indian reprint 2015)
- Elmes, D.G., Kantowitz, B.H., & Roediger, H.L. (1999) Research Methods in Psychology. (6th ed.). Brooks/Cole, Thomson Learning
- Francis, G., Neath, I., & VanHorn, D. (2008). Coglab 2.0 on a CD. Wadsworth Cengage Learning, International student edition
- Garrett, H.E. (1973). Statistics in Psychology and Education (6th ed.) Bombay: Vakils, Feffer, and Simons Pvt. Ltd.
- Goldstein, E. B. (2005). Cognitive Psychology: Connecting Mind
- Guilford, J. P. (1954). Psychometric Methods (2nd ed.). New York: McGraw-Hill
- Guilford, J.P. Fruchter, B. (1973). Fundamental statistics in psychology and education. (5th ed.) New York: McGraw-Hill

| NAME OF THE COURSE | COUNSELLING PSYCHOLOGY | | | |
|--|------------------------|--------------|--|--|
| CLASS | TYBA | | | |
| COURSE CODE | SBAPSY606 | | | |
| NUMBER OF CREDITS | 3. | 3.5 | | |
| NUMBER OF LECTURES PER | 3 | | | |
| WEEK | | | | |
| TOTAL NUMBER OF LECTURES | 48 | | | |
| PER SEMESTER | | | | |
| EVALUATION METHOD INTERNAL SEMESTER EN | | SEMESTER END | | |
| | ASSESSMENT | EXAMINATION | | |
| TOTAL MARKS | 50 50 | | | |
| PASSING MARKS | 20 | 20 | | |

| CO 1. | Usage of various tests in a counselling setting | |
|-------|---|--|
| CO 2. | Understanding of various therapy modalities | |
| CO 3. | Closing a counselling session | |

| CLO 1. | Students will learn appropriate usage of tests and the process of |
|--------|--|
| | assessment in a counselling setting |
| CLO 2. | Students will learn application of different therapy modality techniques |
| CLO 3. | Students will learn the skills involved in closing a counselling session |
| | effectively and the process of referrals |

| UNIT 1 | Testing, Assessment, Diagnosis in Counselling; Closing Counselling Relationships | | | |
|--------|---|--|--|--|
| | (12 LECTURES) | | | |
| 1.1 | A brief history of the use of tests in counselling; tests and test scores; problems and | | | |
| | potential of using tests; administration and interpretation of tests; assessment and | | | |
| | diagnosis | | | |
| 1.2 | Function, timing of, and issues in closing counselling relationships; resistance to | | | |
| | closing; premature closing; counsellor-initiated closing; ending on a positive note; | | | |
| | issues related to closing - follow-up and referral | | | |
| UNIT 2 | Psychoanalytic, Adlerian, and Humanistic Theories of Counselling (12 LECTURES) | | | |
| 2.1 | Theory; the importance of theory; theory into practice | | | |
| 2.2 | Psychoanalytic theories, Adlerian theory, Humanistic theories | | | |
| UNIT 3 | Behavioral, Cognitive, Systemic, Brief, and Crisis Theories of Counselling (12 | | | |

| | LECTURES) | | | |
|--------|---|--|--|--|
| 3.1 | Behavioral counselling; Cognitive and Cognitive-Behavioral counselling | | | |
| 3.2 | Systems theories; Brief counselling approaches; Crisis and trauma counselling approaches | | | |
| UNIT 4 | Groups in Counselling and Current trends in Counselling (12 LECTURES) | | | |
| 4.1 | A brief history of groups; misperceptions and realities about groups; the place of groups in counselling; benefits, drawbacks, and types of groups | | | |
| 4.2 | Theoretical approaches in conducting groups; stages and issues in groups; Qualities of effective group leaders; the future of group work | | | |
| 4.3 | Current trends in Counselling - Dealing with violence, trauma, and crises; promoting wellness; concern for social justice and advocacy; greater emphasis on the use of technology | | | |

• Gladding, S. T. (2018). *Counseling: A Comprehensive Profession*. (8th Ed.). Pearson Education. New Delhi: Indian subcontinent version by Dorling Kindersley India Pvt Ltd.

- Arulmani, G., & Nag-Arulmani, S. (2004). *Career Counseling a handbook*. New Delhi: Tata McGraw-Hill
- Capuzzi, D., & Gross, D. R. (2007). *Counseling and Psychotherapy: Theories and Interventions*. (4th ed.). Pearson Prentice Hall. First Indian reprint 2008 by Dorling Kindersley India Pvt Ltd.
- Capuzzi, D., & Gross, D. R. (2009). *Introduction to the Counseling Profession*. (5th ed.). New Jersey: Pearson Education
- Corey, G. (2005). *Theory and Practice of Counseling and Psychotherapy* (7thed.). Stamford, CT: Brooks/Cole
- Corey, G. (2008). *Group Counseling*. Brooks/Cole. First Indian reprint 2008 by Cengage Learning India
- Cormier, S. & Nurius, P.S. (2003). *Interviewing and change strategies for helpers:* Fundamental skills and cognitive-behavioral interventions. Thomson Brooks/Cole
- Dryden, W., & Reeves, A. (Eds). (2008). *Key Issues for Counselling in Action*. 2nd ed. London: Sage publications
- Gelso, C.J., & Fretz, B.R. (2001). *Counseling Psychology: Practices, Issues, and Intervention*. First Indian reprint 2009 by Cengage Learning India
- Gibson, R.L., & Mitchell, M.H. (2008). *Introduction to Counseling and Guidance*. 7th ed., Pearson Education, Dorling Kindersley India, New Delhi
- Heppner, P. P., Wampold, B. E., & Kivlighan, D. M. Jr. (2007). *Counseling research*. Brooks/Cole, Indian reprint 2008 by Cengage Learning, New Delhi

ASSESSMENT DETAILS

Internal Assessment (50 marks)

- The nature of the assessment will be decided by the Examiner and may include Role plays/Workshop/Paper presentation/Experiment creation/MCQs/Short notes and/or any other type of/combination of objective, analytical or descriptive type activity.
- Learners will be informed about the marks they have got after the first two activities.

Semester End Examination – External Assessment (50 marks)

- The duration of the paper will be two hours.
- There shall be 5 compulsory questions 10 marks each
- There will be 50% internal choice for every question.
- The questions can be short notes, long answers or definitions.

Practical Assessment

- The duration of the practical exam will be two hours.
- To appear in the practical exam, students must bring a properly certified journal.
- Students will be asked to conduct and write a report on any on the experiment taught over the course of the year, and appear for a viva of the semester syllabus.